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MASTER AGREEMENT #061626
CATEGORY: Law Enforcement Equipment
SUPPLIER: Ambitec Inc. dba RTS Tactical

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and Ambitec Inc. dba RTS Tactical, 7770 NW 22nd Ave., Miami, FL 33147 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article I: General Terms

The General Terms in this Article I control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article II), and between Supplier and Participating Entity (Article III), respectively. These Article I General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

A. **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.

B. **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.

C. **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing Sourcewell's Cooperative Purchasing Program Master Agreements.

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D. **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

E. **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on 10/2/2030, unless it is cancelled or extended as defined in this Agreement.

1. **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.

2. **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.

F. **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.

G. **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in 061626 ("RFP") to Participating Entities. In Scope solutions include:

1. Sourcewell is seeking proposals for Law Enforcement Equipment, construed to consist of equipment, gear, tools, and instruments (including related services), designed or used for law enforcement, corrections, security, and defense activity, criminal investigation, tactical response, and traffic enforcement, of the following types:

    a. Law enforcement duty gear;
    b. Traffic safety enforcement equipment, devices, and instruments;
    c. Crime scene management and evidence collection equipment and supplies;
    d. Tactical and Explosive Ordnance Disposal (EOD) equipment (with the exception of those items excluded in subsections 2. or 3. below); and,
    e. Services related to the respondents offering of the solutions in subsections 1. a. – d. above, such as training, installation, testing, maintenance, warranty programs, and technical support.

H. **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.

I. **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.

J. **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.

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K. **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

L. **Open Market.** Supplier's open market pricing process is included within its Proposal.

M. **Supplier Representations:**

1. **Compliance**. Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.

2. **Licenses**. As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.

3. **Supplier Warrants**. Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

N. **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

O. **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

P. **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).**

1. Sourcewell issued the RFP for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entities. Sourcewell did not issue the RFP or award any master agreement under a federal award. Participating Entities are responsible for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements.

2. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. The terms and

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conditions of Attachment 1 apply when a Participating Entity accesses Supplier's Included Solutions using FEMA funding sources and to other federal funding sources, as applicable. Participating Entities may have additional requirements based on specific funding source terms or conditions. Participating Entities will be responsible for notifying suppliers of any applicable requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.

- All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing Included Solutions under this Agreement;
- All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
- All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the Included Solutions;
- None of the references should be interpreted as reference to Sourcewell; and
- None of the terms or conditions within this Section should be interpreted to obligate Sourcewell in any way.

Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing this Master Agreement.

EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the

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compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier

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certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. **The Supplier further certifies** that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

BUY AMERICAN PROVISIONS COMPLIANCE. Sourcewell issues solicitations for indefinite quantity cooperative purchasing master agreements which are made available to eligible public agencies. Sourcewell does not issue its solicitations or award its master agreements under any federal award, or specifically under any federal procurement standards related to Buy American or domestic preference. When utilizing federal funding, non-federal entities maintain responsibility for compliance with any specific requirements of the funding award including Buy American. Agencies should specifically verify whether the prospective purchasing implicates Buy American or other domestic preference requirements prior to executing any transaction document with suppliers. When domestic preference requirements are applicable, purchasing agencies must notify suppliers of requirements and either apply the appropriate preferences or secure an appropriate exemption and properly document the process prior to completing a purchase. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

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PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322. Participating Entities will be responsible for notifying suppliers of any applicable

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requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.

Article II:
Sourcewell and Supplier Obligations

The Terms in this Article II relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

A. **Authorized Sellers**. Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.

B. **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
   - Identify the applicable Sourcewell Agreement number;
   - Clearly specify the requested change;
   - Provide sufficient detail to justify the requested change;
   - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
   - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

   A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

C. **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
   - Maintenance and management of this Agreement;
   - Timely response to all Sourcewell and Participating Entity inquiries; and
   - Participation in reviews with Sourcewell.

   Sourcewell's Authorized Representative is its Chief Procurement Officer.

D. **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.

E. **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement

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and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

F. **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

G. **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.

H. **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.

I. **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

J. **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be

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deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

K. **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.

L. **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.

M. **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.

N. **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

O. **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.

P. **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.

Q. **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

R. **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

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S. **Grant of License.**

1. **During the term of this Agreement:**

a. **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

b. **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

2. **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

3. **Use; Quality Control.**

a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

4. **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

T. **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

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U. **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

V. **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during **the** performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
    - $1,500,000 each occurrence Bodily Injury and Property Damage
    - $1,500,000 Personal and Advertising Injury
    - $2,000,000 aggregate for products liability-completed operations
    - $2,000,000 general aggregate

2. **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.

3. **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

4. **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

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5. **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

W. **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' **written** notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

X. **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of **material** breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article III:
Supplier Obligations to Participating Entities

The Terms in this Article III relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article I General Terms control over any conflict with this Article III. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

A. **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.

B. **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs. Participating Entities are encouraged to establish flexibility delivery schedules whenever possible.

C. **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.

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D. **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

E. **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.

F. **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.

G. **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.

H. **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar **document** extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell	Ambitec Inc. dba RTS Tactical
Signed by: Jeremy Schwartz C0FD2A139D06489...	Signed by: Joshua Finly 1ED45B2F6A784D2...
By: _____	By: _____
Jeremy Schwartz	Joshua Finly
Title: Chief Procurement Officer	Title: Head of Sales
Date: 10/2/2026 | 9:19 PM CDT	Date: 10/2/2026 | 3:55 PM CDT

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ATTACHMENT 1

PROVISIONS FOR PARTICIPATING ENTITIES' PROCUREMENTS UNDER UNITED STATES FEDERAL GRANT-FUNDED AWARDS AND FEMA AWARDS

Sourcewell's Cooperative Purchasing Program Master Agreements are available to Participating Entities. A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding, including through the Federal Emergency Management Agency (FEMA), to purchase solutions from the Master Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200.

Participating Entities may have additional requirements based on specific funding source terms or conditions. Accordingly, Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing the Master Agreement.

Within this Attachment:

- All references to "federal" should be interpreted to mean the United States federal government. All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing the Master Agreement;
- All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
- All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the solutions under the Master Agreement;
- None of the references should be interpreted as reference to Sourcewell; and
- None of the terms or conditions within this Attachment should be interpreted to obligate Sourcewell in any way.

The following terms and conditions apply when a Participating Entity accesses Supplier's solutions under the Master Agreement using United States federal funding sources.

A. **Davis-Bacon Act, As Amended (40 U.C.S. § 3141-3148).**
When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Suppliers must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, Suppliers must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage

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determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Suppliers and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each Supplier or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

B. **Copeland "Anit-Kickback" Act.**

1. **Supplier**. The Supplier shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. Part 3 as may be applicable, which are incorporated by reference into this contract.

2. **Subcontracts**. The Supplier or subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.

3. **Breach**. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a Supplier and subcontractor as provided in 29 C.F.R. § 5.12.

C. **Contract Work Hours And Safety Standards Act (40 U.S.C. § 3701-3708).**

1. **Overtime requirements.** No Supplier or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

2. **Violation; liability for unpaid wages; liquidated damages**. In the event **of any violation of the** clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5) the Supplier and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such Supplier and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each

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individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5), in the sum of $27 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5).

3. **Withholding for unpaid wages and liquidated damages**. The grant recipient or sub-recipient shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the Supplier or subcontractor under any such contract or any other federal contract with the same prime Supplier, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime Supplier, such sums as may be determined to be necessary to satisfy any liabilities of such Supplier or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (b)(2) of this section (29 C.F.R. §5.5).

4. **Subcontracts**. The Supplier or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (b)(1) through (4) of this section (29 C.F.R. §5.5) and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (4) of this section (29 C.F.R. §5.5).
Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

D. **Rights To Inventions Made Under a Contract or Agreement.**
If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

E. **Clean Air Act (42 U.S.C. § 7401-7671q.) And The Federal Water Pollution Control Act (33 U.S.C. § 1251-1387).**
Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

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Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

F. **Debarment And Suspension (Executive Orders 12549 And 12689).**
A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

G. **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).**
Suppliers who apply or bid for an award of more than $100,000 shall file the required certification. Each tier certifies to the tier above that it will not and has not used federally appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the federal awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

If applicable, Suppliers must sign and submit the following certification to the NFE with each bid or offer exceeding $100,000:

"APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements
The undersigned certifies, to the best of his or her knowledge and belief, that:

No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal,

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amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, Title 31, U.S.C. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The Supplier,_____, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Supplier understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

_____

Signature of Supplier's Authorized Official

_____

Name and Title of Supplier's Authorized Official

_____

Date

H. **Record Retention Requirements.**
To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. **Energy Policy And Conservation Act Compliance.**
To the extent applicable, Supplier must comply with the mandatory standards and policies relating to

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energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. **Buy American Provisions Compliance.**
Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. **Access to Records (2 C.F.R. § 200.336).**
Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents. (For FEMA funded projects see paragraph X.)

L. **Procurement of Recovered Materials (2 C.F.R. § 200.322).**
A non-federal entity that is a state agency or agency of a political subdivision of a state and its Suppliers must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. **Federal Seal(s), Logos, And Flags.**
The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval. (For FEMA funded projects see paragraph X.)

N. **No Obligation** by **Federal Government.**
The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

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O. **Program Fraud and False or Fraudulent Statements or Related Acts.**
The Supplier acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. **Federal Debt.**
The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments**.**

Q. **Conflicts Of Interest.**
The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. **U.S. Executive Order 13224.**
The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. **Prohibition On Certain Telecommunications** a**nd Video Surveillance Services** o**r Equipment.**
To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216. (For FEMA funded projects see paragraph X.)

T. **Domestic Preferences** f**or Procurements.**
To the extent applicable, Supplier certifies that during the term of this Contract, and any underlying contracts with Participating Entities, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

U. **Build America, Buy America Act (BABAA).**
Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote.

Contractors and their subcontractors who apply or bid for an award for an infrastructure project subject to the domestic preference requirement in the Build America, Buy America Act shall file the required certification to (insert name of recipient/subrecipient) with each bid or offer for an

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infrastructure project, unless a domestic preference requirement is waived by the federal awarding agency. Contractors and subcontractors certify that no federal financial assistance funding for infrastructure projects will be provided unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States. BABAA, Pub. L. No. 117-58, §§ 70901-52. Contractors and subcontractors shall also disclose any use of federal financial assistance for infrastructure projects that does not ensure compliance with BABAA domestic preference requirements. Such disclosures shall be forwarded to the recipient who, in turn, will forward the disclosures to the federal awarding agency; subrecipients will forward disclosures to the passthrough entity, who will, in turn, forward the disclosures to the federal awarding agency.

V. **Partnerships with Faith-Based and Neighborhood Organizations (Executive Order 14015, Feb. 14, 2021; Federal Register, Vol. 89, No. 43).**

A faith-based organization that participates in this program retains its independence from the Government and may continue to carry out its mission consistent with religious freedom and conscience protections in Federal law.

A faith-based organization may not use direct Federal financial assistance from Participating Entity and/or the federal government to support or engage in any explicitly religious activities except when consistent with the Establishment Clause and any other applicable requirements. An organization, business, non-profit organization, partnership, limited liability corporation or partnership, corporation, individual, or other entity receiving Federal financial assistance also may not, in providing services funded by Participating Entity and/or the federal government, or in their outreach activities related to such services, discriminate against a program beneficiary or prospective program beneficiary on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice.

All organizations receiving federal money through Participating Entity to provide social services shall provide the following notice, in substance, to beneficiaries of the protections listed herein:

> "Name of Organization:
> Name of Program:
> Contact Information for Federal Grant Program Office (name, phone number, and email address, if appropriate):
>
> Because this program is supported in whole or in part by financial assistance from the Federal Government, we are required to let you know that:
>
> - We may not discriminate against you on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice;
>
> - We may not require you to attend or participate in any explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) that may be offered by our organization, and any participation by you in such activities must be purely voluntary;

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- We must separate in time or location any privately funded explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) from activities supported with direct Federal financial assistance

- You may report violations of these protections, including any denials of services or benefits by an organization, by contacting or filing a written complaint with the grant program office using the contact information set forth above; and

- If you would like to seek information about whether there are any other federally funded organizations that provide these kinds of services in our area, please use the contact information set forth above.

This written notice must be given to you before you enroll in the program or receive services from the program, unless the nature of the service provided or exigent circumstances make it impracticable to provide the actual service. In such an instance, this notice must be given to you at the earliest available opportunity."

W. **Additional FEMA Recommended Provisions:**

1. Prohibition on Contracting for Covered Telecommunications Equipment or Services.

a. Definitions. As used in this clause, the terms backhaul; covered foreign country; covered telecommunications equipment or services; interconnection arrangements; roaming; substantial or essential component; and telecommunications equipment or services have the meaning as defined in FEMA Policy 405-143-1, Prohibitions on Expending FEMA Award Funds for Covered Telecommunications Equipment or Services (Interim), as used in this clause—

b. Prohibitions.

i. Section 889(b) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019, Pub. L. No. 115-232, and 2 C.F.R. § 200.216 prohibit the head of an executive agency on or after Aug.13, 2020, from obligating or expending grant, cooperative agreement, loan, or loan guarantee funds on certain telecommunications products or from certain entities for national security reasons.

ii. Unless an exception in paragraph (3) of this clause applies, the contractor and its **subcontractors** may not use grant, cooperative agreement, loan, or loan guarantee funds from the Federal Emergency Management Agency to:

(a) Procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

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(b) Enter into, extend, or renew a contract to procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

(c) Enter into, extend, or renew contracts with entities that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system; or

(d) Provide, as part of its performance of this contract, subcontract, or other contractual instrument, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system.

c. Exceptions.

i. This clause does not prohibit Suppliers from providing—

(a) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or

(b) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.

ii. By necessary implication and regulation, the prohibitions also do not apply to:

(a) Covered telecommunications equipment or services that:

(1) Are not used as a substantial or essential component of any system; and

(2) Are not used as critical technology of any system.

(b) Other telecommunications equipment or services that are not considered covered telecommunications equipment or services.

d. Reporting requirement.

i. In the event the Supplier identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the Supplier is notified of such by a subcontractor at any tier or by any other source, the Supplier shall report the information in paragraph d.ii. of this clause to the recipient or subrecipient, unless elsewhere in this contract are established procedures for

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reporting the information.

ii. The **Supplier** shall report the following information pursuant to paragraph d.i of this clause:

(a) Within one business day from the date of such identification or notification: The contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.

(b) Within 10 business days of submitting the information in paragraph d.ii.(b) of this clause: Any further available information about mitigation actions undertaken or recommended. In addition, the Supplier shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.

2. **Subcontracts.** The Supplier shall insert the substance of this clause, including this paragraph, in all subcontracts and other contractual instruments.

a. **Access to Records.** The Supplier agrees to provide (insert name of participating entity), (insert name of pass- through entity, if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Supplier which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

i. The Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

ii. The Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

b. **DHS Seal, Logo, and Flags.** The Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The Supplier shall include this provision in any subcontracts.

c. **Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding.** This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. The Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

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d. **Copyright and Data Rights.**
License and Delivery of Works Subject to Copyright and Data Rights.

The Supplier grants to the (insert name of participating entity), a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Supplier will identify such data and grant to the (insert name of participating entity) or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Supplier will deliver to the (insert name of participating entity) data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of participating entity).

e. **Build America, Buy America Act (BABAA) for Architectural and/or Engineering Contracts**
Build America, Buy America Act Preference.

Contractors and subcontractors agree to incorporate the Buy America Preference into planning and design when providing architectural and/or engineering professional services for infrastructure projects. Consistent with the Build America, Buy America Act (BABAA) Pub. L. 117- 58 §§ 70901-52, no federal financial assistance funding for infrastructure projects will be used unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States

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RFP 061626 - Law Enforcement Equipment

Vendor Details

Company Name:	Ambitec Inc.
Does your company conduct business under any other name? If yes, please state:	RTS Tactical
Address:	4045 Sheridan Ave Suite 118 Miami Beach, FL 33140
Contact:	Josh Finly
Email:	govsales@rtstactical.com
Phone:	786-224-6475
HST#:	81-4183881

Submission Details

Created On:	Tuesday June 16, 2026 11:21:32
Submitted On:	Tuesday June 16, 2026 14:33:17
Submitted By:	Josh Finly
Email:	govsales@rtstactical.com
Transaction #:	48329602-96e6-4c5e-b159-b7c2b4ded7e9
Submitter's IP Address:	10.13.0.11

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Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Provide a concise response to each question. Do not attach additional documents to your response without providing a substantive response within the Specification Tables; attachments should be SUPPLEMENTAL to your answers. Do not leave answers blank; respond “N/A” if the question does not apply to your organization and include an explanation why it does not apply.

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, DBA, and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement. Entities that have not been awarded will not be added to an existing master agreement through the affiliation of the Proposer’s corporate organization.

#	Question	Response *	
1	Provide the legal entity name of the Proposer authorized to submit this Proposal.	Ambitec Inc dba RTS Tactical	*
2	In the event of award, is the entity named in Line Item 1, the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y	*
3	Identify all subsidiaries, DBA, authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal.	dba RTS Tactical	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	CAGE code: 7RJ44 SAM: JZ6LHG93M5J4	*
5	Provide your NAICS code applicable to Solutions proposed.	339113 339999 332994 315990 423490 611699 541990	
6	Proposer Physical Address:	7770 NW 22nd Ave. Miami, FL 33147	*
7	Proposer website address (or addresses):	rtstactical.com	*
8	Identify the Proposer's Authorized Representative, include name, title, address, email address, and phone number. The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer.	Joshua Finly Head of Sales 7770 NW 22nd Ave Miami FL 33147 govsales@rtstactical.com 786-224-6475	*
9	Identify the Proposer's primary contact for this proposal, include name, title, address, email address, and phone number:	Joshua Finly Head of Sales 7770 NW 22nd Ave Miami FL 33147	*

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		govsales@rtstactical.com 786-224-6475	
10	Identify the Proposer's other contacts for this proposal, if any, include name, title, address, email address, and phone number.	Eli Eichenblatt CEO 7770 NW 22nd Ave Miami FL 33147 eli@rtstactical.com 786 233 5658	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

#	Question	Response *	
11	Provide a brief history of your company and industry longevity related to the requested Solutions.	Ambitec Inc., was founded in 2016 and is a U.S.-based manufacturer of ballistic protection solutions headquartered and manufactured in Miami, Florida. The company employs approximately 40 team members and serves law enforcement, corrections, military, educational institutions, government agencies, and security organizations throughout the United States and internationally. Since its founding, RTS Tactical has provided mission-critical protective equipment to more than 2,033 public safety agencies and organizations. The company specializes in the design, manufacturing, and distribution of ballistic shields, body armor, ballistic barriers, protective equipment, and related tactical solutions intended to enhance officer safety and public protection. RTS Tactical's team brings more than 40 years of combined industry experience in law enforcement, military operations, engineering, manufacturing, and public safety procurement. This expertise allows the company to develop practical, end-user-focused solutions that address the operational needs of first responders and security professionals. The company maintains a strong commitment to quality, safety, and continuous improvement. RTS Tactical products include multiple NIJ-certified ballistic solutions and are manufactured under rigorous quality management standards, including ISO 9001:2015 and BA 9000:2016 certifications. The organization also maintains NTOA-certified training capabilities and holds a GSA contract, demonstrating its ability to support federal, state, and local government procurement requirements. Through ongoing investment in product development, manufacturing capabilities, customer service, and training, RTS Tactical has established itself as a trusted provider of ballistic protection solutions for public safety agencies across North America.	*
12	Describe what specific outcomes or deliverables your company anticipates	Upon receiving a Sourcewell Master Agreement award, RTS Tactical anticipates delivering a comprehensive, nationwide procurement solution for ballistic protection and tactical equipment to Sourcewell	*

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	upon receiving an award from Sourcewell.	Participating Entities. RTS Tactical will provide participating agencies with streamlined access to our portfolio of American-manufactured tactical protection products, including ballistic shields, ballistic barriers, ballistic whiteboards, and related accessories and services. Through our direct sales organization and authorized dealer network, agencies will be able to procure these solutions through a competitively awarded cooperative contract without the need to conduct their own lengthy solicitation process. Key outcomes and deliverables include: • Nationwide access to competitively priced law enforcement and tactical protection equipment through the Sourcewell Master Agreement. • Support for federal, state, local, tribal, educational, and public safety agencies across the United States and Canada. • Access to RTS Tactical's experienced sales, customer service, engineering, and training teams to assist agencies with product selection, deployment planning, and ongoing support. • Delivery of high-quality, American-manufactured products that meet applicable industry standards and certification requirements. • Comprehensive warranty support, technical assistance, and customer service throughout the life of the product. • Training and educational resources to assist agencies in the safe and effective deployment of ballistic shields and related tactical equipment. • Continued investment in product innovation and expansion of solutions available to Sourcewell Participating Entities. RTS Tactical's objective is to provide Sourcewell members with a reliable, responsive, and cost-effective source for tactical protection equipment while simplifying procurement, improving officer safety, and supporting agencies' mission-critical operational requirements.	
13	Provide non-confidential indicators that demonstrate your organization’s financial strength and long-term stability. Acceptable examples include such items as: • Annual revenue range (select a range—do not provide confidential statements)	RTS Tactical has demonstrated sustained growth and operational stability since its founding in 2016. The company is a U.S.-based manufacturer of ballistic protection products serving law enforcement, government, educational, security, and public safety organizations throughout North America. Indicators of RTS Tactical's financial strength and long-term stability include: • Founded in 2016 with nearly a decade of continuous operation.	*

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	• Years in business • Publicly available SEC filings (if applicable) • Third party credit scores or ratings (e.g., D&B, bond ratings) • Letters of credit or financial backing from a banking institution Upload supporting documents (as applicable in the document upload section of your response). DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION. Refer to RFP Section VI. Subsection E. Disposition of Proposals.	• Annual revenue consistently within the 10-20 million dollar range, supported by a diverse customer base across law enforcement, government, education, and commercial markets. • More than 2,000 agencies and organizations served nationwide. • Approximately 40 employees supporting manufacturing, engineering, sales, customer service, training, and administrative functions. • Manufacturing operations based in Miami, Florida, providing direct oversight of production, quality control, and fulfillment. • Multiple NIJ-certified products and a quality management system certified to ISO 9001:2015 and BA 9000:2016 standards. • Established relationships with federal, state, local, tribal, educational, and commercial customers throughout the United States. • GSA contract participation, demonstrating the company's ability to meet government contracting requirements and support public sector procurement initiatives. • Leadership and employee team possessing a combined 40+ years of experience in ballistic protection, public safety equipment, manufacturing, and government sales.	
14	Describe your US market share for your proposed Solutions. OR Provide the number of US Education and Government entities you have served over the past three (3) years, along with the total number of states where you have made sales.	RTS Tactical is a U.S.-based manufacturer of ballistic protection and tactical equipment serving law enforcement, government, educational, and public safety organizations nationwide. Over the past three (3) years, RTS Tactical has served more than 1,637 agencies and organizations across the United States through direct sales, cooperative purchasing programs, and authorized dealer partners. RTS Tactical has successfully delivered products and services to customers in all 50 states and maintains a nationwide sales and distribution network capable of supporting agencies regardless of location. Our customer base includes federal, state, county, municipal, tribal, educational, and public safety entities, ranging from small local agencies to large metropolitan departments and school districts. This broad geographic reach demonstrates RTS Tactical's ability to effectively market, deliver, and support its solutions on a national scale. Through continued investment in manufacturing, sales infrastructure, customer support, and dealer development, RTS Tactical remains committed to expanding its presence within the public safety marketplace and providing responsive service to agencies	*

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		throughout the United States.	
15	Describe your Canadian market share for your proposed Solutions. OR Provide the number of Canadian Education and Government entities you have served over the past three (3) years, along with the total number of provinces where you have made sales.	Over the past three (3) years, RTS Tactical has served more than 1,637 agencies and organizations through direct sales, cooperative purchasing programs, and authorized dealer partners. RTS Tactical has successfully delivered products and services to customers in all 50 U.S. states and maintains a nationwide sales and distribution network capable of supporting agencies regardless of location. Our customer base includes federal, state, county, municipal, tribal, educational, and public safety entities, ranging from small local agencies to large metropolitan departments and school districts. This broad geographic reach demonstrates RTS Tactical's ability to effectively market, deliver, and support its solutions on a national scale. In addition to our domestic presence, RTS Tactical regularly supports international opportunities through established relationships with multinational government and defense distributors, including ADS, Inc. and other strategic partners. The company is experienced in managing international transactions and regulatory compliance requirements, including Export Control Classification Number (ECCN) designations, International Traffic in Arms Regulations (ITAR), Directorate of Defense Trade Controls (DDTC) obligations, end-user documentation, and export licensing requirements when applicable. Through continued investment in manufacturing, sales infrastructure, customer support, dealer development, and regulatory compliance, RTS Tactical remains committed to expanding its presence throughout North America while providing responsive service and support to government and public safety agencies.	*
16	Does your organization have any ongoing or completed bankruptcy proceedings, or have you been included as a possible Responsible Party within the past seven years? If yes, please explain. The proposer must provide notice in writing to Sourcewell if it enters bankruptcy proceedings at any time during the pendency of this RFP.	No	*
17	Does your organization have any current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years? If so,	No	*

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	please explain. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.		
18	Describe any relevant industry awards or achievements that your organization has received in the past three (3) years, including the year received.	RTS Tactical has achieved several notable accomplishments in recent years that reflect the company's commitment to innovation, manufacturing excellence, and advancement of public safety equipment. 2023–2026 • RTS Tactical was awarded multiple U.S. patents covering proprietary product designs and manufacturing processes related to ballistic protection solutions. These patents demonstrate the company's ongoing investment in research, development, and innovation within the public safety and tactical equipment industry. • RTS Tactical expanded its portfolio of NIJ-certified ballistic protection products, further strengthening its ability to provide law enforcement, government, and public safety agencies with independently tested and certified solutions. • RTS Tactical maintained ISO 9001:2015 and BA 9000:2016 quality management certifications, demonstrating continued adherence to rigorous manufacturing and quality assurance standards. • RTS Tactical continued to expand its nationwide presence, serving more than 1,600 agencies and organizations across the United States while supporting federal, state, local, tribal, educational, and public safety customers. • RTS Tactical continued development of innovative ballistic protection products and solutions designed to address evolving threats and operational requirements faced by law enforcement and first responders. These achievements reflect RTS Tactical's focus on innovation, product quality, operational excellence, and long-term support of the public safety community.	*
19	What percentage of your sales were to the government sector in the past three (3) years? This and the following line should not exceed 100%.	65%	*
20	What percentage of your sales were to the education sector in the past three (3)	35%	*

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	years? This and the previous line should not exceed 100%.		
21	List all state and cooperative purchasing agreements that you hold. Include the sales volume for each of these agreements over the past three (3) years.	RTS Tactical currently holds and participates in the following government and cooperative purchasing agreements: • BuyBoard Cooperative Purchasing Contract • Florida State Contract Marketplace • U.S. General Services Administration (GSA) Contract Over the past three (3) years, sales generated through these cooperative purchasing and government contract vehicles have collectively represented less than 20% of RTS Tactical's total revenue. The majority of company revenue is generated through direct sales efforts, authorized dealer relationships, strategic partnerships, and marketing initiatives serving law enforcement, government, educational, and public safety customers nationwide. While cooperative purchasing agreements remain an important procurement channel for many agencies, RTS Tactical's business model is not dependent upon any single contract vehicle. Instead, the company has built a diversified customer base supported by a nationwide sales organization, dealer network, and direct agency relationships. RTS Tactical anticipates that a Sourcewell award would complement its existing contract portfolio and provide participating entities with an additional streamlined procurement pathway for accessing the company's ballistic protection and tactical equipment solutions.	*
22	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. Include the sales volume for each of these contracts over the past three (3) years.	GSA: 47QSWA22D008L Sales volume is 5% of total revenue	*

Table 2B: References/Testimonials

Line Item 23. Supply reference information from three customers **who are eligible** to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Mansfield ISD Police Dept	Asst Chief Eric Robertson	817-299-6003	*
Cape Coral Police Department	SWAT Leader William Hogan	770-480-5212	*
Volusia County Sheriff's Office	Paul Smith	386-736-5961	*
Lamar CISD	Lt. Christian Nichols	832-223-0709	

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Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable.

#	Question	Response *	
24	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	RTS Tactical is best described as a manufacturer of ballistic protection and tactical equipment. RTS Tactical designs, manufactures, and supports the products proposed under this RFP from its manufacturing facility in Miami, Florida. The company maintains direct responsibility for product development, engineering, quality assurance, manufacturing, warranty support, and customer service. RTS Tactical utilizes a hybrid sales and distribution model consisting of both company employees and independent authorized dealers. Our direct sales force is comprised of RTS Tactical employees who are responsible for business development, customer support, contract management, training coordination, and direct engagement with law enforcement, government, educational, and public safety agencies. In addition to our direct sales team, RTS Tactical maintains a nationwide network of independent authorized dealers and distributors that support local agency relationships, demonstrations, training coordination, procurement assistance, and customer service. These dealers and distributors are independent third-party organizations and are not employees of RTS Tactical. This combination of company-employed sales professionals and independent authorized dealer partners allows RTS Tactical to provide nationwide coverage while maintaining direct manufacturer oversight of product quality, technical support, training resources, warranty administration, and customer satisfaction. Regardless of whether a customer purchases directly from RTS Tactical or through an authorized dealer, RTS Tactical remains actively involved in supporting the customer and ensuring successful delivery and implementation of its solutions.	
25	Describe your sales force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it	RTS Tactical maintains a dedicated nationwide sales and support organization focused on serving law enforcement, government, educational, and public safety customers. The company currently employs 10 full-time sales professionals who are assigned defined geographic territories spanning the United States. These territory managers are responsible for business development, customer relationship management, product demonstrations, agency outreach, dealer support, contract utilization, and procurement	*

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	relates to the requested Solutions.	assistance within their assigned regions. RTS Tactical's sales force supports customers across the federal, state, county, municipal, tribal, educational, and public safety sectors. While individual territories are geographically assigned, the sales team collaborates regularly to ensure seamless coverage of multi-state opportunities, national accounts, cooperative purchasing contracts, and strategic dealer relationships. In addition to its sales organization, RTS Tactical employs 4 full-time customer service and support personnel responsible for order management, customer communications, warranty coordination, technical assistance, logistics support, and post-sale customer care. There is significant collaboration between the sales and support teams throughout the customer lifecycle. Sales representatives remain actively involved from initial engagement through delivery and implementation, while customer service personnel provide ongoing operational support to ensure a positive customer experience. This integrated approach allows RTS Tactical to provide responsive service, maintain strong customer relationships, and support agencies before, during, and after the procurement process. The company further extends its reach through a nationwide network of authorized dealers and distribution partners, allowing RTS Tactical to provide local support and rapid response capabilities while maintaining direct manufacturer involvement in product support, training, and warranty administration.	
26	Describe your network of Authorized Sellers who will deliver Solutions, including the number and locations of dealers, distributors, resellers, and other distribution methods, as it relates to the requested Solutions.	RTS Tactical utilizes a hybrid distribution model consisting of direct manufacturer sales, national distributors, regional distributors, and authorized dealers to provide nationwide access to its ballistic protection and tactical equipment solutions. RTS Tactical maintains relationships with several of the public safety industry's most established distributors and procurement partners, including ADS, Dana Safety Supply, GT Distributors, Federal Eastern International, and Mallory Safety & Supply. In addition, RTS Tactical works with numerous regional and local law enforcement equipment dealers throughout the United States to support agency-specific requirements and local customer engagement. This network provides coverage across all 50 states and supports federal, state, county, municipal, tribal, educational, and public safety customers. Authorized sellers assist with product demonstrations, procurement support, contract utilization, training coordination, and customer service, while RTS Tactical maintains direct manufacturer involvement in product support, technical guidance, warranty administration, and customer satisfaction. In addition to its dealer and distributor network, RTS Tactical employs a nationwide team of territory sales managers who work directly with agencies and channel partners to ensure responsive service and	*

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		consistent support. Products may be delivered directly from RTS Tactical's manufacturing and distribution facilities or through authorized distribution partners depending on customer preference and procurement requirements. This combination of direct manufacturer support, national distribution partners, regional distributors, and local dealers enables RTS Tactical to provide scalable nationwide coverage while maintaining the responsiveness and technical expertise required to support Sourcewell Participating Entities throughout the United States and Canada.	
27	Describe your service force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested solutions.	RTS Tactical maintains a dedicated customer service and support organization focused on supporting law enforcement, government, educational, and public safety customers throughout the United States. The company currently employs four (4) full-time customer service and support professionals who provide assistance across all customer segments, including government agencies, educational institutions, public safety organizations, dealers, and distribution partners. These personnel are centrally managed and support customers nationwide rather than being assigned to specific geographic territories. RTS Tactical's service team is responsible for order management, customer communications, logistics coordination, warranty administration, technical support, training coordination, and post-sale customer care. The team works closely with manufacturing, engineering, sales, and distribution partners to ensure timely delivery and resolution of customer inquiries. There is significant overlap and collaboration between RTS Tactical's sales and service organizations. The company's ten (10) territory sales managers remain actively engaged throughout the customer lifecycle, assisting with product selection, demonstrations, procurement support, implementation planning, and ongoing customer relationship management. Once an order is placed, the service team works alongside the assigned sales representative to provide seamless support through delivery, training coordination, warranty support, and follow-up assistance. This integrated sales and service model allows RTS Tactical to provide responsive, manufacturer-direct support to government and educational customers nationwide while ensuring a consistent customer experience before, during, and after the procurement process.	*
28	Describe the ordering process from sales/consultation, how the order is placed, through project/order fulfillment. If orders are handled by distributors, dealers, or others, explain their roles and responsibilities in the	RTS Tactical utilizes a consultative sales process designed to ensure agencies receive the most appropriate ballistic protection and tactical equipment solutions for their operational requirements. The ordering process typically begins with direct engagement between the customer and an RTS Tactical Territory Manager or an authorized dealer/distributor partner. During this consultation phase, the customer's mission requirements, operational environment, budget, procurement vehicle, product specifications, training needs, and delivery requirements are reviewed to identify the most appropriate solution.	*

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	ordering process.	Following consultation, RTS Tactical or the authorized dealer/distributor prepares a formal quotation outlining the proposed products, pricing, lead times, training options, and any related services. Agencies may purchase directly from RTS Tactical or through an authorized dealer, distributor, cooperative purchasing contract, or other approved procurement vehicle depending on agency preference and purchasing requirements. Once an order is received, RTS Tactical's customer service and operations teams review the order for accuracy, confirm product specifications, verify procurement documentation, and coordinate production scheduling when applicable. Customers receive order confirmation and ongoing communication regarding production status, shipping schedules, and expected delivery timelines. Manufacturing, quality assurance, and fulfillment activities are managed directly by RTS Tactical. Products are inspected prior to shipment and delivered either directly to the customer or through an authorized distribution partner based on the procurement structure and customer preference. Throughout the fulfillment process, RTS Tactical's customer service team works closely with the assigned sales representative, dealer, or distributor to provide status updates, coordinate logistics, answer technical questions, and ensure a successful delivery experience. Authorized dealers and distributors such as ADS, Dana Safety Supply, GT Distributors, Federal Eastern International, Mallory Safety & Supply, and other regional public safety equipment providers support local customer engagement, demonstrations, procurement assistance, contract utilization, and post-sale customer support. Regardless of the purchasing channel utilized, RTS Tactical remains actively involved in technical support, warranty administration, training coordination, and customer satisfaction to ensure a consistent manufacturer-supported experience. Following delivery, RTS Tactical provides ongoing customer support, warranty service, technical assistance, and training resources to support the agency throughout the lifecycle of the products.	
29	Describe, in detail, the process and procedure of your customer service program. Include your response –times, escalation protocols, issue resolution timeframes, as well as any incentives that help your providers meet your stated service goals or promises.	RTS Tactical maintains a structured customer service program designed to provide responsive, knowledgeable, and professional support throughout the entire customer lifecycle. Our objective is to deliver timely communication, efficient issue resolution, and a consistently high level of customer satisfaction for all law enforcement, government, educational, and public safety customers. Customer inquiries may be submitted directly to RTS Tactical via telephone, email, through an assigned Territory Manager, or through an authorized dealer or distributor. Upon receipt, each request is reviewed by our Support Operations team and assigned to the appropriate personnel for prompt handling. Common support requests include order	*

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		status inquiries, product information, technical support, warranty and repair requests, shipping and logistics questions, returns, exchanges, and general account assistance. Our Support Operations team works closely with Sales, Manufacturing, Quality Assurance, Engineering, and Logistics to ensure customers receive accurate information and timely resolutions. RTS Tactical maintains the following customer service response objectives: • Initial response to customer inquiries within one (1) business day. • Same-day response for urgent matters whenever possible. • Prompt order status updates upon request. • Warranty and repair request acknowledgment within one (1) business day. • Technical support inquiries typically addressed within one (1) to two (2) business days. To ensure accountability and efficient issue resolution, RTS Tactical follows a structured escalation process: • Tier 1 – Support Operations: General inquiries, order updates, routine customer requests, and account assistance. • Tier 2 – Department Specialists: Technical, manufacturing, logistics, engineering, or quality-related concerns requiring subject matter expertise. • Tier 3 – Management Review: Complex issues, warranty disputes, customer escalations, or matters requiring executive oversight. All escalated matters are actively monitored through resolution, and customers receive regular communication regarding status and next steps. RTS Tactical strives to achieve the following issue resolution timeframes: • General customer inquiries: Same day to one (1) business day. • Order discrepancies and shipping concerns: One (1) to three (3) business days. • Technical support requests: One (1) to five (5) business days. • Warranty evaluations and repair determinations: Five (5) to ten (10) business days following receipt and inspection of the product. • Complex issues requiring cross-functional review: Resolved as quickly as possible with ongoing status updates provided to the customer. Performance accountability is embedded throughout our customer service program. Customer service personnel, sales representatives, and department leaders are evaluated on responsiveness, communication quality, accuracy, and successful issue resolution. RTS Tactical utilizes documented procedures, cross-functional collaboration, and management oversight to ensure service standards are consistently met.	

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		Because RTS Tactical operates as the manufacturer, customers also benefit from direct access to engineering, production, quality assurance, and executive leadership when required. This direct manufacturer involvement reduces delays, improves communication, and enables rapid decision-making throughout the support process. Through continuous process improvement, employee accountability, and a customer-focused culture, RTS Tactical remains committed to delivering dependable service and support to the agencies and organizations that rely on our products.	
30	Describe your capability to provide the requested Solutions to Sourcewell participating entities in the United States.	RTS Tactical possesses the manufacturing capacity, personnel, infrastructure, and distribution network necessary to support Sourcewell Participating Entities throughout the United States. RTS Tactical manufactures its products in Miami, Florida utilizing dedicated production facilities, advanced material processing equipment, and quality-controlled manufacturing processes. The company's manufacturing capabilities include high-volume production utilizing automated cutting technology, including Gerber cutting systems, autoclave processing equipment, and specialized ballistic manufacturing operations that enable efficient production of ballistic protection products at scale. These capabilities allow RTS Tactical to manufacture and fulfill thousands of units per day when required, while maintaining strict quality control standards and compliance with applicable industry certifications and testing requirements. RTS Tactical supports customers nationwide through a combination of direct sales personnel, customer service staff, manufacturing operations, and a network of authorized dealers and distributors. This infrastructure enables the company to support routine agency purchases as well as large-scale deployments involving state agencies, school districts, law enforcement organizations, and multi-location public safety entities. The company maintains established logistics, procurement, and fulfillment processes designed to support agencies in all 50 states. RTS Tactical has extensive experience supporting federal, state, county, municipal, tribal, educational, and public safety customers and is capable of scaling production and fulfillment resources to meet increased demand resulting from a Sourcewell Master Agreement award. Through its manufacturing capacity, nationwide distribution network, and dedicated customer support infrastructure, RTS Tactical is well positioned to provide timely, reliable, and scalable solutions to Sourcewell Participating Entities throughout the United States.	*
31	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US	N/A there are no limitations	

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	Territories.		
32	Describe your capability to provide the requested Solutions to Sourcewell participating entities in Canada.	N/A there are no limitations	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	N/A there are no limitations	*
34	Identify any account type or Participating Entity type from the RFP that will not have full access to the requested Solutions if an agreement is awarded, along with the reason(s) why.	N/A there are no exclusions	*
35	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes	*

Table 4: Marketing Plan (100 Points)

#	Question	Response *	
36	Describe your marketing strategy, including tactics/methods and timelines for promoting this opportunity to participating entities for the requested solutions. Upload optional samples of your marketing materials.	RTS Tactical will actively promote any Sourcewell Master Agreement award through a comprehensive marketing, sales, and customer engagement strategy designed to increase awareness and utilization among Sourcewell Participating Entities throughout the United States and Canada. Our marketing strategy combines direct sales engagement, dealer network promotion, digital marketing, industry events, customer education, and targeted outreach to government, educational, and public safety organizations. Sales Team Promotion (Immediate and Ongoing) Upon contract award, RTS Tactical will train its nationwide sales organization on contract utilization procedures, pricing, eligible products, and purchasing processes. All Territory Managers will actively promote the Sourcewell contract during customer meetings, product demonstrations, training events, and procurement discussions with law enforcement agencies, school districts, public safety organizations, and government entities. Dealer and Distributor Network Promotion (Within 30 Days of Award)	*

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		RTS Tactical will communicate contract details to its authorized dealer and distributor network, including organizations such as ADS, Dana Safety Supply, GT Distributors, Federal Eastern International, Mallory Safety & Supply, and other regional partners. Dealers will be provided contract information and guidance on utilizing the Sourcewell contract vehicle when supporting participating entities. Digital Marketing and Website Promotion (Within 30 Days of Award) RTS Tactical will prominently feature the Sourcewell contract on its website and digital marketing channels. Promotional efforts may include: • Dedicated Sourcewell contract webpage • Contract number and purchasing information • Downloadable product and contract resources • Email marketing campaigns • Social media announcements • Digital advertising campaigns targeting public safety decision-makers Trade Shows, Conferences, and Industry Events (Ongoing) RTS Tactical participates in numerous law enforcement, public safety, school safety, and government procurement events throughout the year. Sourcewell contract information will be incorporated into booth displays, product demonstrations, marketing materials, presentations, and customer discussions at applicable events. Customer Education and Procurement Support (Ongoing) RTS Tactical will provide participating entities with procurement assistance, contract utilization guidance, product demonstrations, training opportunities, and budgetary quotations. Educational materials explaining the benefits and purchasing advantages of the Sourcewell contract will be made available to agencies and procurement officials. Marketing Timeline • Within 30 Days of Award: * Internal sales team training * Website and digital marketing updates * Dealer and distributor communication * Initial customer announcement campaign • Within 60–90 Days of Award: * Direct outreach to existing customers * Targeted email marketing campaigns * Integration into sales presentations and proposal templates * Promotion through dealer and distributor channels • Ongoing Throughout Contract Term:	

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		* Trade show and conference promotion * Direct agency outreach * Product demonstrations and training events * Digital marketing and customer education initiatives * Dealer and distributor engagement RTS Tactical's objective is to maximize awareness, utilization, and value of the Sourcewell Master Agreement by leveraging its direct sales organization, authorized dealer network, marketing resources, and established relationships within the law enforcement, public safety, educational, and government markets.	
37	Describe your use of technology and digital data (e.g., specific social media platforms, metadata usage) to enhance and/or optimize your marketing strategy described above.	RTS Tactical utilizes a combination of digital advertising, social media marketing, HubSpot (CRM) technology, website analytics, and sales intelligence tools to maximize awareness and utilization of its products and contract purchasing opportunities. The company actively advertises through Google Ads, Microsoft Bing Ads, and Meta advertising platforms, including Facebook and Instagram. These platforms enable RTS Tactical to reach law enforcement professionals, public safety leaders, school safety stakeholders, procurement officials, and government decision-makers through targeted campaigns focused on ballistic protection, tactical equipment, and public safety solutions. In addition to paid advertising, RTS Tactical maintains an active presence across multiple social media platforms, including: • YouTube – Product demonstrations, training content, educational resources, and product announcements. • Facebook – Customer engagement, product promotions, company updates, and public safety content. • Instagram – Product showcases, event coverage, training content, and customer success stories. • X (formerly Twitter) – Industry updates, product announcements, public safety news, and engagement with law enforcement and government audiences. RTS Tactical's website and digital marketing campaigns utilize analytics and performance data to measure campaign effectiveness and optimize marketing investments. Key performance indicators include website traffic, lead generation, audience engagement, geographic activity, conversion rates, advertising performance, and customer interaction metrics. These insights allow the company to continuously refine messaging, improve targeting, and maximize return on marketing investments. The company also utilizes CRM technology to manage customer relationships, track engagement activities, monitor sales opportunities, coordinate marketing campaigns, and support long-term account development. Marketing and sales teams work collaboratively to ensure digital engagement translates into meaningful customer interactions and successful project outcomes. Upon award of a Sourcewell Master Agreement, RTS Tactical will leverage these digital platforms, advertising channels, CRM systems, and analytics	*

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		tools to promote contract awareness, educate participating entities on available solutions, and increase utilization of the contract throughout the United States and Canada. By combining digital advertising, social media engagement, data-driven decision making, and direct sales outreach, RTS Tactical is able to effectively reach decision-makers, optimize marketing performance, and support the procurement needs of law enforcement, government, educational, and public safety organizations.	
38	In your view, what is Sourcewell's role in promoting agreements resulting from this RFP?	RTS Tactical views Sourcewell's primary role as establishing and administering a competitively awarded cooperative purchasing contract that provides participating entities with a compliant and efficient procurement vehicle. While Sourcewell provides contract visibility through its cooperative purchasing platform, participating entity network, and contract administration resources, RTS Tactical believes the responsibility for business development, opportunity creation, customer education, and contract utilization rests primarily with the awarded supplier. RTS Tactical does not rely on contract vehicles alone to generate sales. The company invests heavily in direct sales efforts, dealer and distributor relationships, digital marketing, trade show participation, product demonstrations, training programs, and ongoing customer engagement to identify opportunities and support agency requirements. These activities create awareness of available solutions and educate agencies on the procurement advantages available through cooperative purchasing contracts. Upon award, RTS Tactical would be responsible for promoting the Sourcewell contract through its nationwide sales organization, authorized dealer network, marketing campaigns, customer outreach initiatives, and industry events. The company would actively engage law enforcement agencies, school districts, public safety organizations, and government entities to ensure they understand both the available solutions and the procurement efficiencies offered through the Sourcewell contract. RTS Tactical views Sourcewell as an important procurement partner, but recognizes that contract success is ultimately driven by the supplier's ability to develop relationships, provide responsive service, deliver value to participating entities, and actively promote contract utilization. As such, RTS Tactical assumes primary responsibility for generating awareness, developing opportunities, and driving adoption of any resulting Sourcewell agreement.	*
39	Describe how your organization will integrate a Sourcewell awarded agreement (e.g., training, incentives) into your sales process.	RTS Tactical will fully integrate any awarded Sourcewell agreement into its marketing, sales, dealer, and customer communication processes to ensure broad awareness and utilization among eligible participating entities. Upon contract award, RTS Tactical will incorporate Sourcewell branding, contract information, and purchasing guidance into both digital and printed sales materials. This includes the addition of Sourcewell logos and contract references on applicable customer-facing assets such as: • Company website and dedicated contract information pages	

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		• Product catalogs and brochures • Product specification sheets • Sales presentations • Quotation templates and branded proposals • Company letterhead and procurement communications • Digital marketing materials • Trade show and event collateral RTS Tactical will conduct training for its sales organization to ensure all Territory Managers, customer service personnel, and support staff understand contract eligibility requirements, purchasing procedures, contract benefits, and how to properly present the Sourcewell contract as a procurement option to participating entities. In addition, RTS Tactical will communicate contract information to its authorized dealer and distributor network, including national, regional, and local partners. Dealers will be provided guidance regarding contract utilization, purchasing procedures, approved marketing references, and best practices for supporting agencies that are eligible to utilize the Sourcewell agreement. The Sourcewell contract will also be incorporated into standard customer communications, proposal development processes, and procurement discussions to ensure eligible agencies are aware of the cooperative purchasing option available to them. Through consistent branding, sales training, dealer education, and integration into customer-facing materials, RTS Tactical will ensure any awarded Sourcewell agreement becomes a visible and actively promoted component of its overall sales and marketing program.	
40	Are your Solutions available through an e-Procurement or e-Commerce ordering process? If so, describe your system(s) AND provide one (1) example of how governmental and educational customers have successfully utilized them.	Yes. RTS Tactical maintains an e-Commerce platform that allows customers to research products, review specifications, request quotations, and place orders online. Product information, technical specifications, and supporting documentation are available through the company's website to assist customers in evaluating available solutions. Government, educational, and public safety customers are encouraged to engage directly with RTS Tactical or an authorized dealer to receive agency-specific pricing, procurement guidance, contract purchasing options, and product recommendations tailored to their operational requirements. Upon award, Sourcewell contract information, purchasing instructions, and applicable contract references will be incorporated into relevant webpages and digital purchasing resources to facilitate contract utilization by eligible participating entities. RTS Tactical's online resources complement its consultative sales approach by providing customers with convenient access to product information while ensuring agencies receive the pricing, support, and procurement assistance typically required for public sector purchases. One example of successful utilization involves law enforcement agencies researching ballistic shields and related equipment through RTS Tactical's online platform, then engaging with an RTS Tactical representative to obtain	*

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		agency pricing, product demonstrations, formal quotations, and procurement support. This process allows agencies to efficiently evaluate solutions online while receiving the personalized support and documentation necessary to complete government purchasing requirements. This combination of digital accessibility and manufacturer-direct support enables RTS Tactical to provide an efficient purchasing experience while ensuring government and educational customers receive the guidance and pricing appropriate for public sector procurement. RTS Tactical's website receives and processes quote requests from agencies nationwide, which are routed directly to the appropriate Territory Manager for follow-up and procurement assistance.	

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

#	Question	Response *	
41	Describe any training programs related to your proposed Solution(s) available to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, delivery methods, and any costs that apply.	RTS Tactical offers optional training programs designed to help agencies effectively deploy and utilize ballistic protection and tactical equipment. Training is available to Sourcewell Participating Entities and may be provided in conjunction with product purchases or as a standalone service based on agency requirements. Training is delivered through RTS Tactical's network of certified law enforcement and tactical instructors located throughout the United States. These instructors possess extensive operational and instructional experience and provide practical, mission-focused training tailored to the customer's operational environment and equipment selection. Available training may include topics such as: • Ballistic shield deployment and movement techniques • Active threat response applications • Team tactics and coordination • Equipment familiarization and best practices • Safety considerations and operational deployment procedures • Train-the-trainer programs, where applicable Training may be delivered on-site at the participating entity's location or other approved training venues. Programs can be customized to meet agency-specific objectives, participant experience levels, and operational requirements. Training is generally offered as an optional service and is not automatically included with every product purchase unless otherwise specified. Costs vary depending on factors such as course content, duration, travel requirements, accreditation or continuing education requirements, instructor availability, and the number of participants attending the training. RTS Tactical works directly with participating entities to identify training objectives, develop appropriate course offerings, and provide transparent	*

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		pricing based on the agency's specific needs. Through its nationwide instructor network, RTS Tactical is able to support agencies of varying sizes throughout the United States with professional training designed to maximize the effectiveness and safe deployment of its solutions.	
42	Describe any technological advances that your proposed Solutions offer.	RTS Tactical continuously invests in research, development, and product innovation to improve the performance, durability, usability, and effectiveness of its ballistic protection solutions. The company maintains active intellectual property protections covering proprietary technologies incorporated into its product portfolio. Most notably, RTS Tactical was awarded U.S. Patent No. 12,624,927 for its Boltless Viewport Assembly for a Ballistic Shield. This patented technology is incorporated into RTS Tactical's ballistic shield product line and was developed to enhance structural integrity, improve durability, eliminate traditional bolt-related failure points, and provide improved visibility and operational performance for end users. RTS Tactical's engineering efforts are focused on developing technologies that improve: • Ballistic protection performance • Product durability and service life • Weight reduction and user ergonomics • Operational effectiveness in real-world deployments • Manufacturing efficiency and quality consistency • User safety and mission effectiveness In addition to patented product innovations, RTS Tactical utilizes advanced manufacturing technologies, including automated cutting systems, autoclave processing, and quality-controlled production methods to ensure consistent product performance and manufacturing excellence. The company remains committed to ongoing research and development and continues to evaluate new materials, manufacturing processes, and product enhancements that improve the protection, reliability, and functionality of its solutions for law enforcement, government, educational, and public safety customers.	*
43	Describe any sustainability initiatives or certifications that relate to your organization and/or proposed Solutions. If applicable, describe the certification(s) for each initiative.	N/A	*
44	Describe any third-party issued, eco-labels, ratings, or certifications that your proposed solutions	N/A	*

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	hold.		
45	What aspects of your company, solutions, or services are truly unique in the marketplace, and why are these unique advantages meaningful for Sourcewell participating entities?	RTS Tactical differentiates itself through its combination of American manufacturing, patented product innovation, direct manufacturer support, operational expertise, and specialized focus on ballistic protection solutions for public safety professionals. Unlike many suppliers that primarily resell products manufactured by others, RTS Tactical designs, manufactures, and supports its solutions directly from its facility in Miami, Florida. This allows participating entities to work directly with the manufacturer for product selection, technical support, warranty assistance, training coordination, and ongoing customer service. The result is improved responsiveness, greater accountability, and faster resolution of customer needs. RTS Tactical also maintains proprietary technologies protected by active patents, including U.S. Patent No. 12,624,927 for its Boltless Viewport Assembly for a Ballistic Shield. This innovation was developed to improve shield durability, structural integrity, visibility, and operational performance while eliminating traditional bolt-related failure points commonly found in competing designs. The company maintains a dedicated focus on ballistic protection and tactical equipment rather than operating as a broad-line distributor. This specialization enables RTS Tactical to concentrate engineering, manufacturing, training, and customer support resources on solutions designed specifically for law enforcement, public safety, educational, and government customers. RTS Tactical's manufacturing capabilities further distinguish the company within the marketplace. Utilizing advanced manufacturing technologies, automated cutting systems, autoclave processing, and quality-controlled production methods, RTS Tactical is capable of scaling production to support both routine purchases and large-volume deployments while maintaining strict quality standards. For Sourcewell Participating Entities, these advantages translate into meaningful benefits including direct access to manufacturer expertise, innovative and patented product designs, responsive customer support, dependable product availability, streamlined procurement, and solutions specifically developed to address the operational challenges faced by today's public safety professionals. RTS Tactical believes these capabilities provide participating entities with a combination of innovation, accountability, product quality, and customer support that is difficult to replicate within the ballistic protection industry.	*

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Table 5B: Value-Added Attributes

Select any business certifications that your company or partners have obtained. Upload your confirming documentation.

Select all that apply below.

#	Certification	Offered	Comment	
46	Minority Business Enterprise (MBE)	○ Yes ◉ No	N/A	*
47	Women Business Enterprise (WBE)	○ Yes ◉ No	N/A	*
48	Disabled-Owned Business Enterprise (DOBE)	○ Yes ◉ No	N/A	*
49	Veteran-Owned Business Enterprise (VBE)	○ Yes ◉ No	N/A	*
50	Service-Disabled Veteran-Owned Business (SDVOB)	○ Yes ◉ No	N/A	*
51	Small Business Enterprise (SBE)	○ Yes ◉ No	N/A	*
52	Small Disadvantaged Business (SDB)	○ Yes ◉ No	N/A	*
53	Women-Owned Small Business (WOSB)	○ Yes ◉ No	N/A	*

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

#	Question	Response *	
54	Describe your payment terms.	RTS Tactical's standard payment terms are Net 30 from the date production is completed and the order is ready for shipment. Upon completion of manufacturing, customers receive a final invoice and payment is due within thirty (30) days. RTS Tactical accepts payment through standard commercial and government-approved payment methods. Alternative payment arrangements may be considered for large projects, contract-specific requirements, or governmental procurement processes when mutually agreed upon in advance. RTS Tactical has extensive experience working with federal, state, county, municipal, tribal, educational, and public safety agencies and	*

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		understands the administrative requirements associated with government purchasing and payment processing.	
55	Describe your accepted payment methods. For credit card/procurement card (pCard), describe any fees associated with these methods.	RTS Tactical accepts a variety of payment methods to accommodate the purchasing requirements of government, educational, public safety, and commercial customers. Accepted payment methods include: • Purchase Orders (for approved accounts) • ACH / Electronic Funds Transfer (EFT) • Wire Transfers • Company Checks • Credit Cards • Procurement Cards (pCards) RTS Tactical does not charge additional processing fees for credit card or procurement card (pCard) transactions made by government, educational, or public safety agencies. Customers may utilize these payment methods without incurring additional administrative or transaction costs imposed by RTS Tactical. The company has extensive experience supporting federal, state, county, municipal, tribal, educational, and public safety procurement processes and works closely with customers to ensure payment methods align with applicable purchasing policies and requirements.	
56	Describe available leasing, financing, or as-a-service options, including key features and any third-party providers or financial partners used.	N/A	*
57	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	RTS Tactical utilizes a streamlined transaction process designed to minimize administrative burden and simplify procurement for participating entities. The primary transaction document used in connection with customer purchases is a formal quotation document that identifies the products being purchased, quantities, pricing, applicable discounts, estimated lead times, shipping information, and other order-specific details. Participating entities typically issue a purchase order referencing the approved quotation to complete the procurement process. RTS Tactical does not generally require customers to execute separate service level agreements (SLAs), subscription agreements, software agreements, or extensive commercial terms and conditions in connection with the products proposed under this RFP. In addition to its quotation documents, RTS Tactical maintains published Warranty and Return Policies that govern product warranty coverage, returns, exchanges, and warranty claims.	*

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		Key warranty provisions include: • Five (5) year limited warranty against manufacturing defects for ballistic armor panels, hard armor plates, soft armor inserts, ballistic shields, and tactical bunker systems. • Two (2) year limited warranty against manufacturing defects for plate carriers, tactical vests, pouches, load-bearing equipment, and related accessories. • Line-of-Duty Guarantee providing replacement of qualifying RTS Tactical soft armor or vests damaged by a ballistic threat while in service, subject to applicable documentation requirements. Key return policy provisions include: • Thirty (30) day return policy for eligible products. • Return Merchandise Authorization (RMA) process for all approved returns and exchanges. • One-time fit guarantee exchange program for eligible soft armor vests, carriers, and ballistic compression shirts. • No restocking fees on approved returns. • Certain ballistic products, including hard armor plates and plate-sized soft armor inserts, are not eligible for return due to safety and regulatory considerations. This simplified transaction structure allows participating entities to complete purchases efficiently while benefiting from clearly defined warranty protection, return procedures, and manufacturer-direct customer support. Sample quotation documents, warranty information, and return policy documentation can be provided upon request or included as supporting materials with this proposal.	
58	Describe your pricing model AND quantify the proposed discount(s) offered. If proposed pricing is Line-Item Pricing, Proposer must submit: A. For each Line, provide your list/MSRP, the offered discount(s), and the ”Master Agreement Price”. B. If proposed pricing is a Percentage Discount from Catalog or Category, one of the following MUST be submitted:	RTS Tactical proposes a percentage-discount pricing model based upon its published MSRP/catalog pricing structure. Participating entities utilizing the resulting Sourcewell agreement will receive discounted pricing from RTS Tactical's published MSRP. Specific discounts vary by product category, order volume, product configuration, and project scope. The pricing structure is designed to provide competitive pricing while maintaining flexibility for agencies purchasing a wide range of ballistic protection and tactical equipment solutions. In addition to standard contract pricing, RTS Tactical may offer enhanced discounts for: • Large-volume purchases • Multi-location deployments • Agency-wide standardization programs • School district safety initiatives • Statewide or regional procurement programs • Combined product and training purchases	*

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	(1) an active URL to a current published online catalog; OR (2) a complete price file with current pricing. Refer to RFP Section III. Pricing for additional guidance.	All pricing provided under the Sourcewell agreement will be transparent, consistently applied, and supported by RTS Tactical's published catalog pricing. RTS Tactical will provide a complete product catalog and pricing file identifying MSRP, applicable contract discounts, and resulting Sourcewell pricing in accordance with the requirements of this solicitation. The company is committed to providing Sourcewell Participating Entities with competitive pricing, exceptional value, and direct access to manufacturer support, training resources, warranty services, and technical expertise.	
59	Provide details of any quantity or volume discounts, as well as any rebate programs that are available in addition to the proposed pricing structure discounts.	RTS Tactical offers additional volume-based discounts beyond the standard pricing structure available under the proposed Sourcewell agreement. Participating entities placing larger orders may qualify for the following additional discounts: • Orders exceeding $100,000 will receive an additional five percent (5%) discount beyond the standard Sourcewell contract discount. • Orders exceeding $200,000 will receive an additional ten percent (10%) discount beyond the standard Sourcewell contract discount. These volume discounts are intended to support large agency deployments, multi-campus school district projects, statewide initiatives, regional procurements, and other high-volume purchasing opportunities. RTS Tactical does not currently offer formal rebate programs, retrospective rebates, or annual volume incentive programs. Instead, the company provides enhanced value through upfront volume-based discounts that are applied at the time of purchase, ensuring participating entities receive immediate and transparent pricing benefits.	*
60	Describe your method of facilitating non-contracted products or related services and define the associated costs/fees.	RTS Tactical's intent is to include its complete portfolio of eligible products and services within the awarded Sourcewell agreement whenever possible. However, from time to time, participating entities may request products, accessories, customizations, or services that are not specifically included within the awarded contract scope. When a customer requests a non-contracted product or service, RTS Tactical will clearly identify those items as non-contract offerings and provide separate quotations as required. Non-contracted items will not be represented as being available through the Sourcewell agreement and will be procured in accordance with the participating entity's applicable purchasing policies and procedures. Examples of non-contracted offerings may include:	*

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		• Custom-engineered solutions • Special product modifications • Third-party products not included in the awarded contract • Specialized consulting services • Custom training programs beyond standard offerings There are no additional administrative fees associated with facilitating non-contracted products or services. Pricing for such items is based on the specific product, service, customization, or project requirements and will be clearly disclosed in the applicable quotation. RTS Tactical is committed to maintaining transparency throughout the procurement process and ensuring participating entities can clearly distinguish between contract and non-contract offerings while receiving the support necessary to meet their operational requirements.	
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges.	RTS Tactical's proposed pricing is intended to represent the total cost of acquisition for the products and services offered under the Sourcewell agreement. RTS Tactical does not impose additional administrative fees, processing fees, handling fees, fuel surcharges, documentation fees, credit card fees for government or educational entities, or other ancillary charges beyond the pricing submitted in its proposal. RTS Tactical also does not charge shipping or freight fees on orders placed under the proposed agreement. As a result, participating entities can expect transparent pricing without hidden costs or supplemental charges. Any optional services requested by a participating entity that are outside the scope of the awarded contract, such as specialized training programs, custom-engineered solutions, or customer-requested modifications, would be separately quoted and clearly identified prior to purchase. Other than such optional customer-requested services, RTS Tactical's proposed pricing includes all costs associated with providing the products offered under this proposal.	*
62	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) in the contiguous United States.	N/A we do not charge shipping or freight to government agencies	*
63	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) for Alaska, Hawaii, Canada, or any offshore delivery.	N/A we do not charge shipping or freight to government agencies	*
64	Describe any unique distribution, delivery, or	RTS Tactical does not utilize proprietary or unique distribution, delivery, or deployment methods in connection with the products proposed under	*

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	deployment methods offered in your proposal.	this RFP. Products are delivered through established commercial shipping providers, freight carriers, and authorized distribution partners, depending on the size of the order, destination, and customer requirements. RTS Tactical's nationwide dealer and distributor network, combined with direct manufacturer fulfillment capabilities, allows the company to efficiently support participating entities throughout the United States. Orders may be fulfilled directly from RTS Tactical's manufacturing and distribution facilities or through authorized dealers and distributors when appropriate. This flexible approach enables participating entities to utilize their preferred purchasing channel while still receiving direct manufacturer support, warranty service, and technical assistance. RTS Tactical's focus is on providing reliable fulfillment, transparent communication, and timely delivery rather than utilizing specialized delivery or deployment programs. The company works closely with customers to coordinate shipments, accommodate agency requirements, and ensure products are delivered safely and efficiently.	
65	Describe any self-audit processes or programs that you will employ to verify that Sourcewell participating entities have obtained Agreement pricing and to verify compliance with the resulting Agreement.	RTS Tactical employs multiple internal control measures to verify that Sourcewell Participating Entities receive the appropriate contract pricing and that all transactions comply with the resulting Agreement. All Sourcewell opportunities are identified and tracked through RTS Tactical's CRM and sales management processes. Sales representatives are trained on contract eligibility requirements and pricing guidelines to ensure participating entities are quoted using the appropriate Sourcewell pricing structure. As a primary control measure, sales leadership conducts weekly reviews of active opportunities, quotations, and transactions to verify pricing accuracy, contract utilization, and compliance with approved discount structures. These reviews provide ongoing oversight and help ensure contract pricing is consistently applied. As a secondary control measure, RTS Tactical's Contracts Team reviews customer purchase orders and enters orders into the company's NetSuite ERP system for processing. During this process, contract references, customer eligibility, and pricing are reviewed prior to order release. This independent review serves as a backup validation step to ensure Sourcewell pricing and discounts have been correctly applied before production and fulfillment begin. RTS Tactical will also maintain records of Sourcewell transactions and periodically review contract activity to verify: • Participating entity eligibility • Proper application of Sourcewell pricing and discounts • Accuracy of quotations, purchase orders, and invoices • Compliance with contract requirements and approved product	*

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		offerings Any discrepancies identified through these reviews will be promptly investigated and corrected. Additional training, process improvements, or management review may be implemented when necessary to maintain compliance and ensure participating entities consistently receive the benefits of the Sourcewell Agreement. Through a combination of sales leadership oversight, contracts review, ERP controls, and ongoing transaction monitoring, RTS Tactical maintains a structured self-audit process designed to ensure pricing accuracy, contract compliance, and a positive experience for Sourcewell Participating Entities.	
66	Provide a list of internal metrics that will be tracked to measure the success of a resulting Agreement.	RTS Tactical will track a variety of sales, marketing, and contract utilization metrics to evaluate the effectiveness and success of any resulting Sourcewell Agreement. Key performance indicators will include: • Number of Sourcewell Participating Entities contacted through direct sales, marketing, dealer outreach, and business development activities. • Number of opportunities and qualified deals generated utilizing the Sourcewell Agreement. • Total sales revenue generated through the Sourcewell Agreement. • Number and value of closed-won opportunities. • Number and value of closed-lost opportunities, including analysis of loss reasons and competitive factors. • Win rate percentage for Sourcewell-related opportunities. • Average sales cycle length from opportunity creation through award and purchase. • Average deal size and total contract utilization by participating entity type (law enforcement, education, government, public safety, etc.). • Sales performance and utilization by product category, including analysis of product demand trends and purchasing patterns. • Geographic utilization and adoption rates across participating states and regions. • Dealer and distributor engagement levels related to Sourcewell opportunities. RTS Tactical utilizes CRM and ERP systems to monitor these metrics and provide management visibility into contract performance. The company regularly reviews sales activity, opportunity progression,	*

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		contract utilization, and customer engagement to identify opportunities for growth, improve contract adoption, and ensure participating entities are receiving maximum value from the Agreement. These metrics will allow RTS Tactical to continuously evaluate the effectiveness of its sales and marketing efforts while measuring overall contract success, customer adoption, and long-term value delivered to Sourcewell Participating Entities.	
67	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	2%	*

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Table 6B: Pricing Offered

#	The Pricing for this Proposal is: *	Specify the basis for the pricing offered, include unique circumstances or justifications	
68	As good as or better than pricing typically offered through our existing cooperative contracts, state contracts, or agencies.	RTS Tactical is proposing a base discount of fifteen percent (15%) off MSRP for all eligible products offered under this Agreement. In addition, participating entities will receive enhanced volume-based discounts as follows: • Orders exceeding $100,000 qualify for an additional five percent (5%) discount, resulting in a total discount of twenty percent (20%) off MSRP. • Orders exceeding $200,000 qualify for an additional ten percent (10%) discount beyond the base discount, resulting in a total discount of twenty-five percent (25%) off MSRP. The proposed pricing structure is designed to provide immediate value to all participating entities while recognizing the operational efficiencies associated with larger purchases, consolidated procurements, agency-wide deployments, multi-campus implementations, and statewide or regional purchasing initiatives. Larger orders allow RTS Tactical to achieve efficiencies in manufacturing, production scheduling, logistics, and administrative processing, enabling the company to pass those savings directly to participating entities. As a U.S.-based manufacturer, RTS Tactical is uniquely positioned to offer competitive direct pricing while maintaining high-quality products, manufacturer-direct support, warranty services, and training resources. The proposed pricing structure reflects RTS Tactical's commitment to providing Sourcewell Participating Entities with transparent, competitive, and scalable pricing that rewards larger procurement initiatives while remaining attractive for agencies of all sizes.	*

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Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A and 7B)

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

#	Category or Type	Offered *	Provide a detailed description of all solutions offered.	
69	Law enforcement duty gear	(•) Yes ( ) No	Proposed solutions include: • Soft body armor systems • Hard armor plates • Concealable armor solutions • External carriers and plate carriers • Ballistic helmets • Tactical vests • Equipment carriers • Duty-related pouches and accessories • Load-bearing systems	*
70	Traffic safety enforcement equipment, devices, and instruments	( ) Yes (•) No	N/A	*
71	Crime scene management and evidence collection equipment and supplies	( ) Yes (•) No	N/A	*
72	Tactical and Explosive Ordnance Disposal (EOD) equipment (with the exception of those items excluded in subsections 2. or 3. below)	(•) Yes ( ) No	• Ballistic blankets • Portable ballistic protection systems	*
73	Services related to the respondents offering of the solutions in subsections 1. a. – d. above, such as training, installation, testing, maintenance, warranty programs, and technical support	(•) Yes ( ) No	Ballistic shield training through certified law enforcement instructors • Product familiarization and deployment guidance • Technical support • Warranty support • Product lifecycle support • Customer service and procurement assistance	*
74	Please describe other Solutions not specifically mentioned in this Table 7A, that are within the scope of this RFP	(•) Yes ( ) No	Ballistic whiteboards Ballistic Glass Partitions • Ballistic blankets • Portable ballistic barriers • Custom ballistic protection solutions • Protective equipment accessories and replacement components	*

Table 7B: Depth and Breadth of Offered Solutions - Industry Specific

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#	Question	Response *	
75	Describe in detail warranties and extended warranties offered and how they will be administered, including any repair services provided under warranty. Include whether coverage applies to all products, parts, labor, technician travel, and geographic locations.	RTS Tactical stands behind the quality and performance of its products through comprehensive warranty programs administered directly by the manufacturer. RTS Tactical provides a five (5) year limited warranty against defects in materials and workmanship for ballistic armor panels, hard armor plates, ballistic shields, ballistic blankets, ballistic whiteboards, and other ballistic protection products. Tactical vests, plate carriers, pouches, load-bearing equipment, and related accessories are covered by a two (2) year limited warranty against manufacturing defects. RTS Tactical also offers a Line-of-Duty Guarantee for qualifying ballistic protection products that have successfully stopped a ballistic threat while being used in the line of duty, subject to verification and documentation requirements. Warranty claims are administered directly by RTS Tactical's customer service team. Customers may initiate a claim through their sales representative, authorized dealer, or RTS Tactical customer support. Products requiring evaluation may be returned for inspection, testing, repair, or replacement as appropriate. Warranty coverage includes replacement or repair of qualifying defective products, parts, and workmanship. Because RTS Tactical's products do not generally require field service technicians, technician travel costs are typically not applicable. Warranty coverage is available throughout the United States and Canada and is supported directly by RTS Tactical's customer service, manufacturing, and quality assurance teams. RTS Tactical does not currently offer formal extended warranty programs beyond its published warranty periods; however, product support, repair evaluations, and replacement assistance remain available throughout the product lifecycle.	*
76	Demonstrate your ability and experience in providing solutions to Military agencies.	RTS Tactical has extensive experience supporting military, federal, law enforcement, and government customers with ballistic protection and tactical equipment solutions. The company has supplied products to military organizations, federal agencies, law enforcement agencies, and public safety organizations requiring high-performance ballistic protection equipment. RTS Tactical maintains familiarity with government procurement requirements, military purchasing processes, export compliance regulations, and contract administration requirements. RTS Tactical's manufacturing and compliance capabilities include experience with ECCN classifications, ITAR requirements, DDTC regulations, end-user documentation requirements, and international export procedures. These capabilities enable the company to support both domestic and international government and military procurement activities. The company has successfully supported military and government	*

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		customers requiring ballistic shields, ballistic protection systems, armor solutions, and specialized tactical equipment. RTS Tactical's ability to manufacture domestically, scale production, maintain quality standards, and provide manufacturer-direct support makes it well positioned to support military agencies and organizations with demanding operational requirements. Through its manufacturing capabilities, compliance expertise, nationwide support network, and government contracting experience, RTS Tactical is capable of supporting military organizations ranging from individual unit purchases to larger procurement initiatives.	
77	Describe how your company ensures product quality, safety, and compliance with applicable industry standards.	RTS Tactical maintains a comprehensive quality management system focused on ensuring product quality, safety, reliability, and compliance with applicable industry standards. The company operates under ISO 9001:2015 and BA 9000:2016 certified quality management systems and utilizes documented manufacturing, inspection, testing, and quality assurance procedures throughout the production process. Products are manufactured using controlled processes, trained personnel, and advanced manufacturing technologies, including automated cutting systems and specialized ballistic manufacturing equipment. RTS Tactical's ballistic protection products are independently tested in accordance with applicable National Institute of Justice (NIJ) standards, including NIJ-certified product offerings where applicable. The company routinely works with accredited independent testing laboratories to validate ballistic performance and product compliance. Quality assurance activities include incoming material inspections, in-process manufacturing inspections, final product inspections, documentation controls, traceability procedures, and corrective action processes. These measures help ensure products consistently meet design specifications and performance requirements. RTS Tactical also maintains compliance with applicable government and international regulatory requirements, including export control regulations such as ITAR, DDTC, and ECCN classifications where applicable. Through certified quality management systems, independent testing, documented manufacturing controls, continuous improvement initiatives, and direct manufacturer oversight, RTS Tactical remains committed to delivering safe, reliable, and high-quality products to law enforcement, military, educational, and government customers.	*

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Table 8: Exceptions to Terms, Conditions, or Specifications Form (Not Scored)

Line Item 77. **NOTICE**: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) **via redline in the Master Agreement Template provided** in the "Bid Documents" section. Proposer must upload the redlined Master Agreement Template, in **Microsoft Word format** in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Response *
	No

Table 9: Selected Bid Pricing Line Items ****NOT SCORED****

Please fill out table as able. This table is not scored but will be used to prepare competitive solicitation documentation. If you do not offer these products, no pricing is required.

#	Product Category	Unit Price or Range	Discount Range
78	Fully Rugged Laptop		
79	Semi-Rugged Laptop		
80	Rugged Tablet		
81	Radar Speed Sign		
82	Speed/Message Trailer		
83	Duty Holster		
84	Tactical Flashlight		
85	Handcuffs		
86	Portable LED Scene Light		
87	Evidence Bags		
88	Evidence Markers		
89	Crime Scene Tape		

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

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- Pricing - June 2026 RTS Tactical Sourcewell Price List - Sheet1.pdf - Tuesday June 16, 2026 14:31:48
- Financial Strength and Stability - Simplex_LPL_126377 (1).pdf - Tuesday June 16, 2026 14:08:32
- Marketing Plan/Samples - RTS_Tactical_Law Enforcement_Catalog _2026 Compressed (1).pdf - Tuesday June 16, 2026 14:09:22
- WMBE/MBE/SBE or Related Certificates (optional)
- Standard Transaction Document Samples - Test Police Department .pdf - Tuesday June 16, 2026 14:11:24
- Requested Exceptions (optional)
- Upload Additional Document - AMBITEC DBA RTS tACTICAL-BANKING REFERENCE LETTER 1-30-2026.pdf - Tuesday June 16, 2026 14:12:39

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Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://sam.gov/SAM/; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☑ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Joshua Finly, Head of Sales, Ambitec Inc dba RTS Tactical

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The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

○ **Yes** ◉ **No**

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum"** below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_3_Law_Enforcement_Equipment_RFP_061626 Tue June 2 2026 03:38 PM	☑	2
Addendum_2_Law_Enforcement_Equipment_RFP_061626 Thu May 21 2026 04:03 PM	☑	1
Addendum_1_ Law_Enforcement_Equipment_RFP_061626 Tue May 12 2026 04:30 PM	☑	3